



# EndEx

## Resettlement tips

**Finding the right  
consulting firm  
after the military**

**[learn.honeycombps.co.uk](http://learn.honeycombps.co.uk)**

*Understand consulting  
Prepare to apply  
Build your confidence*

# We're here to help

Leaving the military is a big decision – and committing to your next step is even bigger!

**If you're interested in what consulting could offer you then we're here to help.** We created the EndEx courses and free webinars for you. We help you learn about the consulting industry, make a killer application, and build your confidence

**This guide sets out our approach to researching consulting firms** – how to efficiently find the firms that are right for you.

**[Click here to learn more about EndEx](#)**

*- don't forget to connect with us on LinkedIn!*



**Colin Mann**



**Deri Hughes**



## Step 1: Decide what matters to you!

Ask yourself these four questions – and write down the answers

Test them with your loved ones. Ask for honest feedback from people who know you well

*What do I want my day-to-day lifestyle to be like?*

*What type of things do I want to be doing at work?*

*What expertise and reputation do I want to build?*

*What opportunities do I want to have access to?*



## What do you need from a firm?

## Step 2: Build your shortlist of firms

You may have heard of some consulting firms – like the “Big 4” of PwC, Deloitte, KPMG and EY

There are thousands more. Desktop research is the key to building your personal shortlist

*Which firms do the type of work you want to do?*



*Do they have good reputation with employees?*



*What do they stand for?  
Are they hiring?*

*Company websites*

*Do they have track record of ex-military hires?*



## Which firms might be right for you?

## Step 3: Make a connection

Once you've got your initial shortlist, it's time to do more in-depth research

- Read their case studies. Will you enjoy the work that they do? What will you learn from them?
- Watch their videos. Do they seem like a good place to work? What do they really value?
- Connect on LinkedIn. Will they have an informal chat with you? How many connections can you make?

Ultimately, you want to build an early relationship so that you can avoid the 'CV screen' death trap that can kill your application at the door



**Can you get a foot in the door?**

# EndEx Courses

We cover a LOT more detail on this topic in Module 2 of our EndEx course – available on-demand

We created our courses to help Service Leavers:

- **Build confidence** (do you know why your military skills are so valued by consulting firms?)
- **Bypass the "CV Screen" deathtrap** which will kill your application within 5 minutes of someone looking at it
- **Understand how consulting firms will interview you**, and how to prepare so well that you're able to ace your interviews with real confidence
- **Hit the ground running from day one** in your new job

[Click here for free consulting tips](#)

[Click here to see our courses](#)

Questions?

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